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Technical Challenges During Sanction

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Technical Challenges



- **Sanctions made some problems for refineries, but they did strengthen our industries**
- **We had to provide most of our needs from local manufacturers & understand that they are even in some cases more efficient.**
- **After sanction they are able to compete with their overseas rivals**

Technical Challenges



- **Our Industry has growth with the unbelievable speed so that we can provide more than 56% of refinery needs from local manufacturer**
- **At the moment we enjoy our domestic service providers for our refineries**
- **Equipments, Catalysts , Chemicals and Maintenance Services has been really developed**

Technical Challenges



- **Fixed Equipments**
- **Instrumentation**
- **Rotary Equipmwnnts & Spare Parts**
- **Catalysts & Chemicals**
- **Maintenance**

Domestic Manufacturing



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Ability

- **Pumps** > 65%
- **Compressors** > 30%
- **Heaters & Boilers** > 45%
- **Steam & Gas Turbine** > 45%
- **Catalysts & Chemicals** > 30%

Fixed Equipment



- Vessels/Towers & Reactors > 70%
- Internals/ Pipe & Fittings > 80%
- Heat Exchangers >70%
- Fans & Air Coolers > 75%
- Heaters & Boilers > 45%
- Storage Tanks > 98%

INSTRUMENTATION



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50%

➤ Control Valves

70%

DCS

➤ Programming

85%

F&G

35%

➤ Cabling

90%

Analyzers

20%

➤ Indicators & Gauges

80%

MOV

10%

➤ Tank Gauging

45%

PLC's

80%

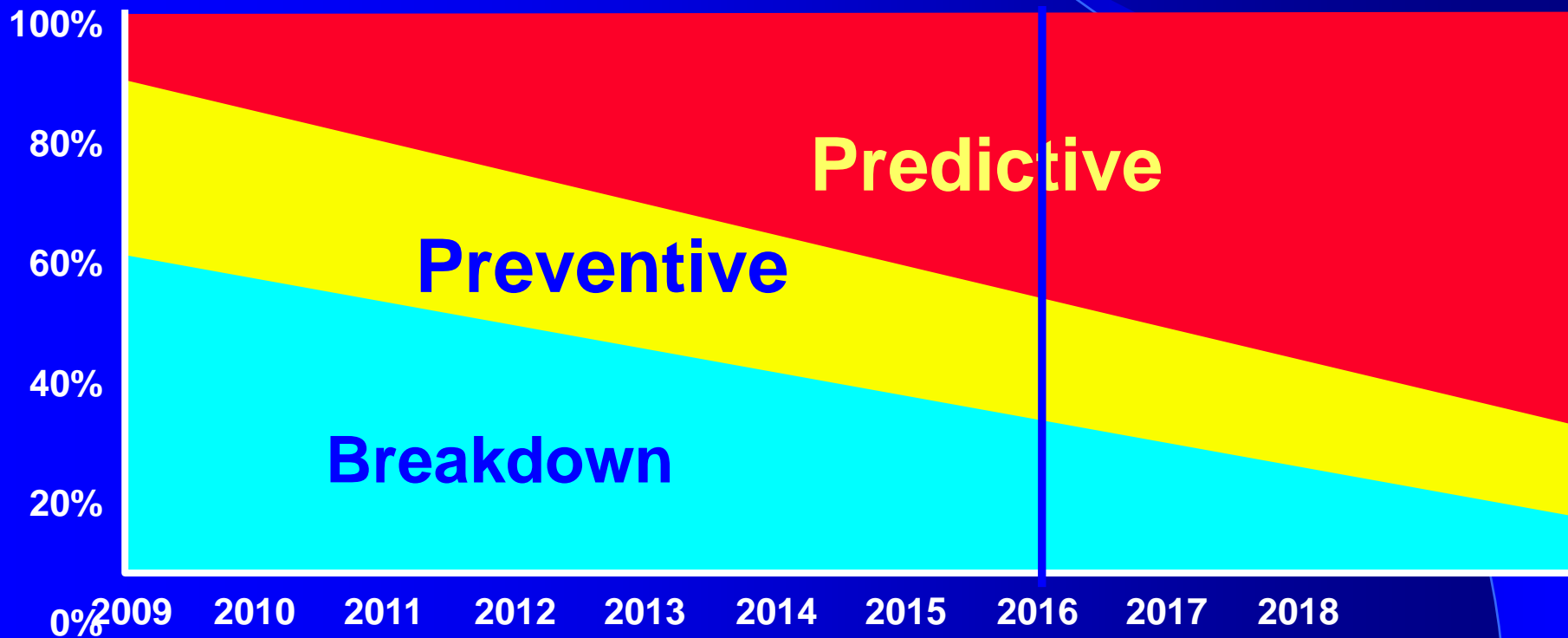
➤ Transmitters

60%

➤ Electronic Cards

40%

Refineries Maintenance Plan



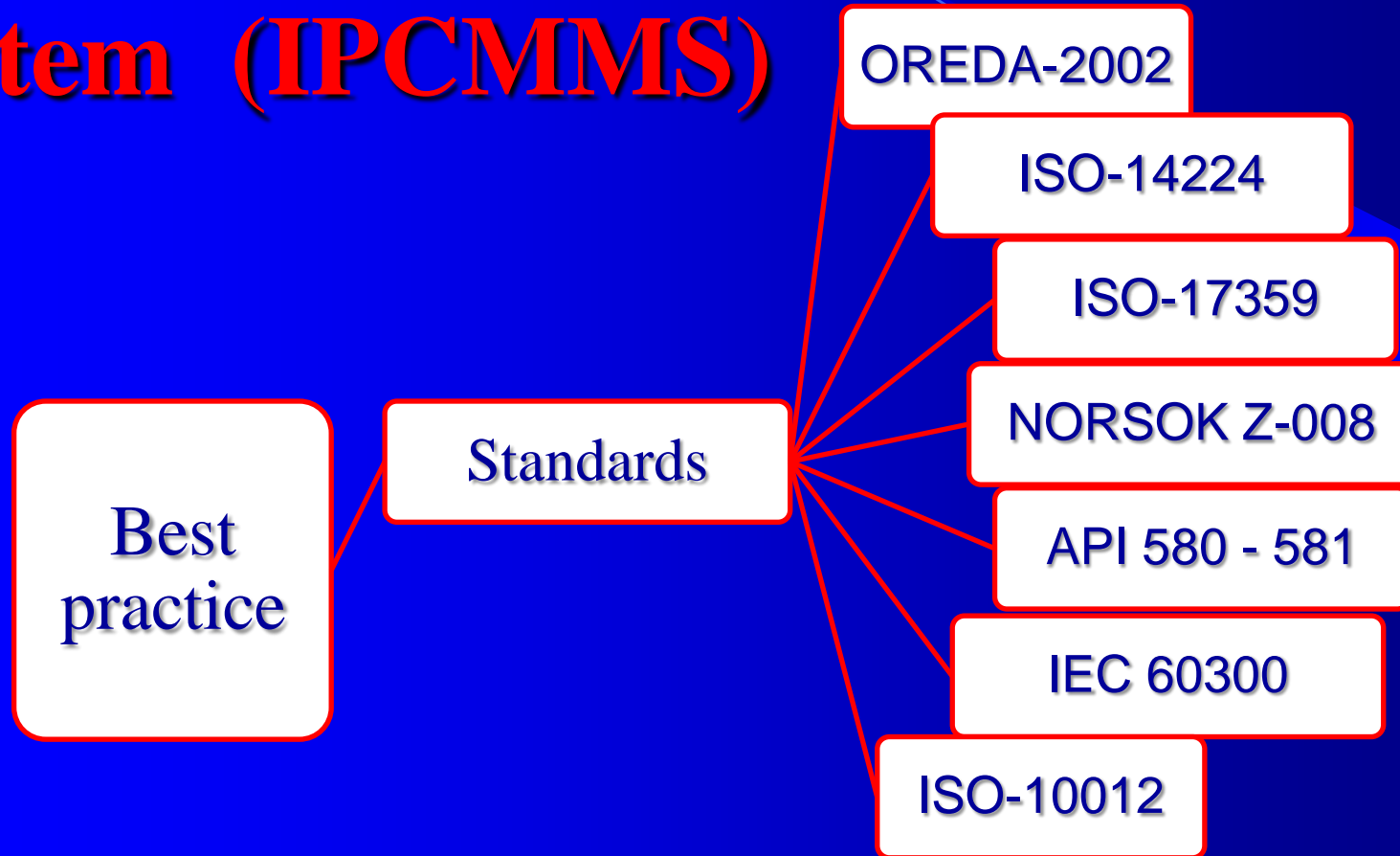
Asset Oriented Approach CMIMS



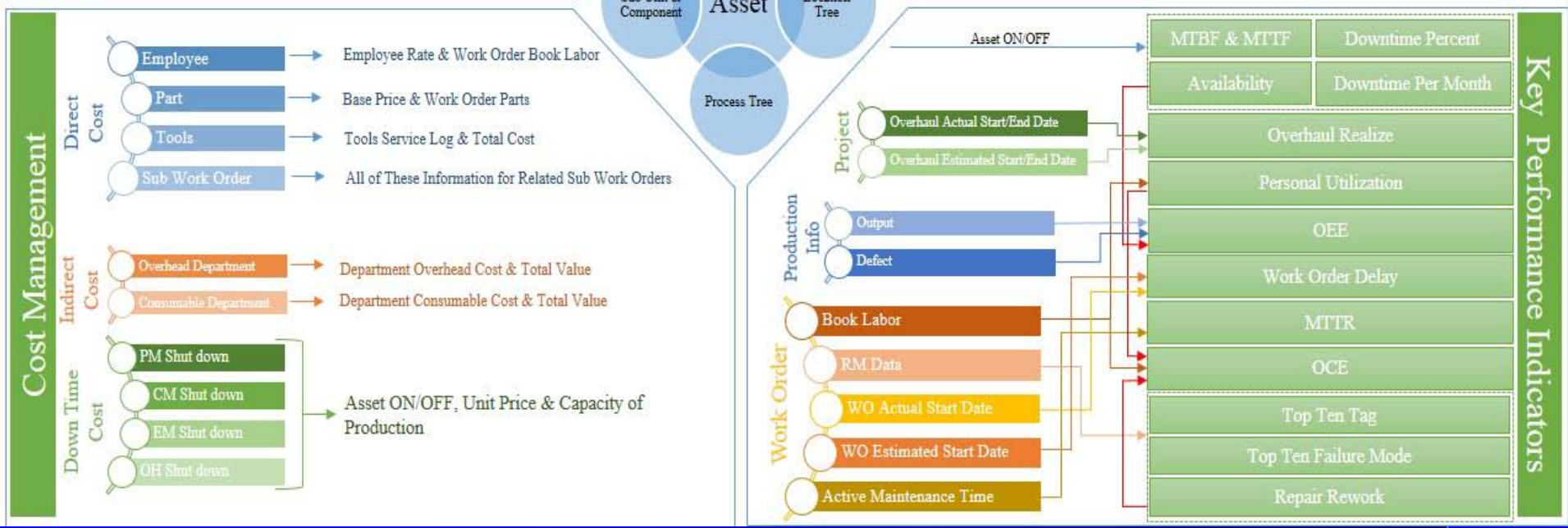
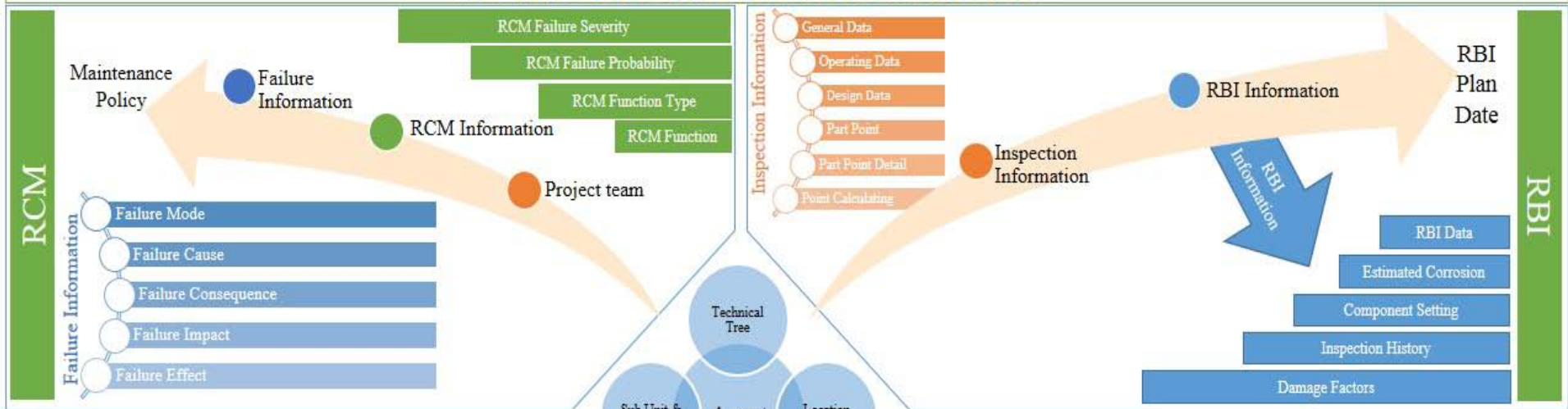
- Because of keeping records of asset maintenance, we selected this approach.
- As a result, all transactions of work orders are oriented around asset.



Iranian Computerized maintenance management System (IPCMMS)



IPCMMS IMPLEMENTATION ROADMAP



Plant Utilisation and Downtime

Atmospheric Crude Distilling 2003

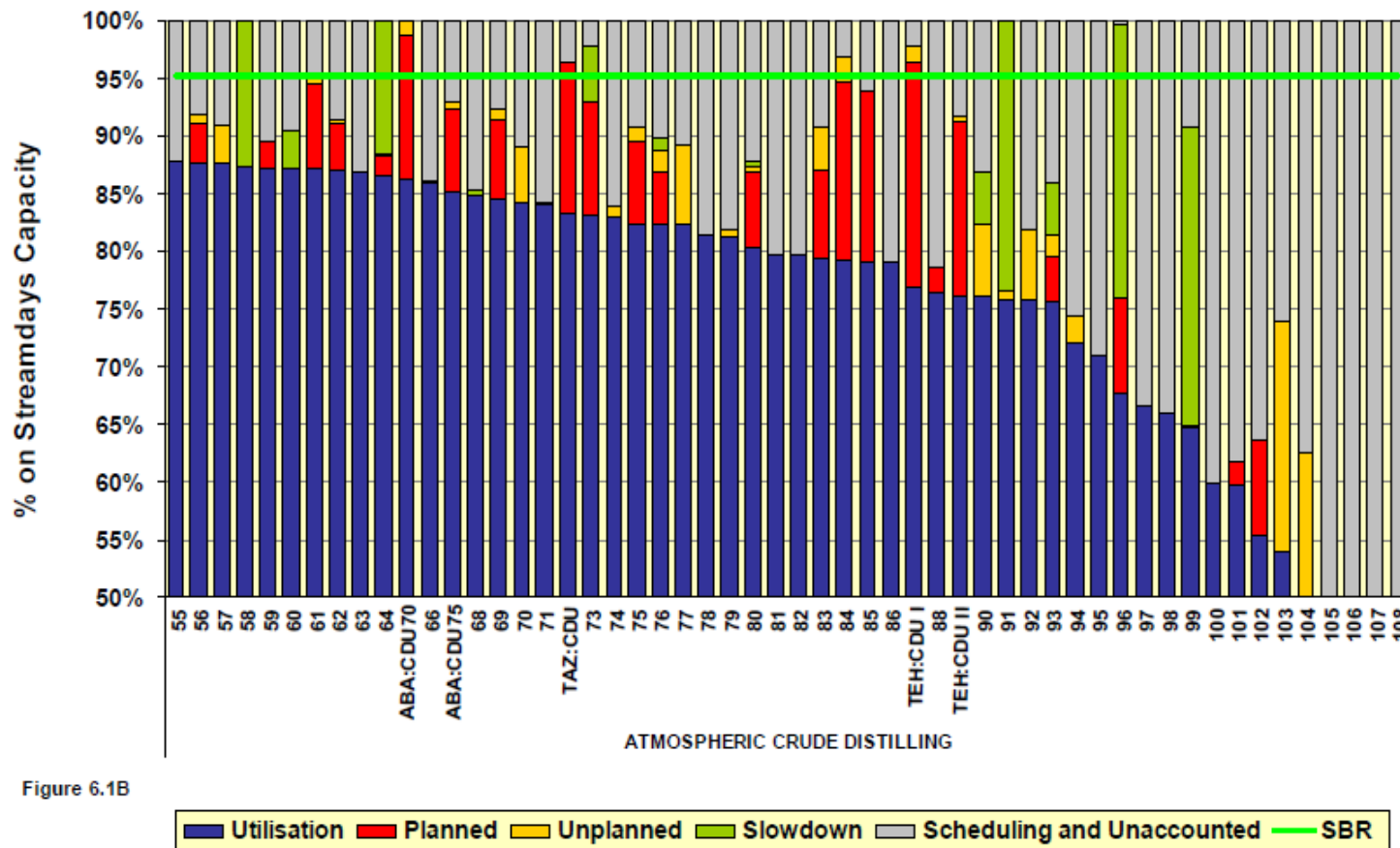


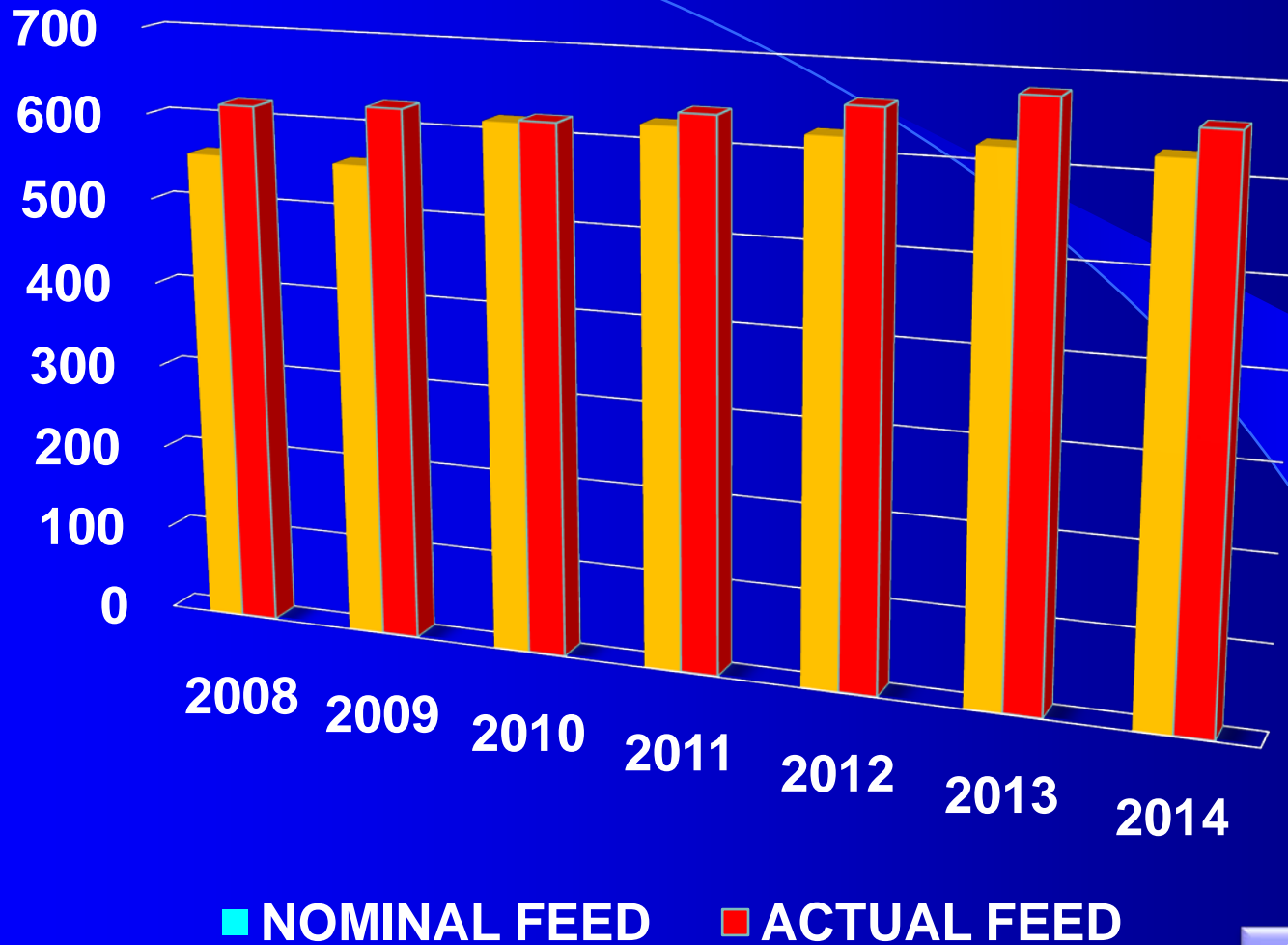
Figure 6.1B



Planned Vs Processed Feed



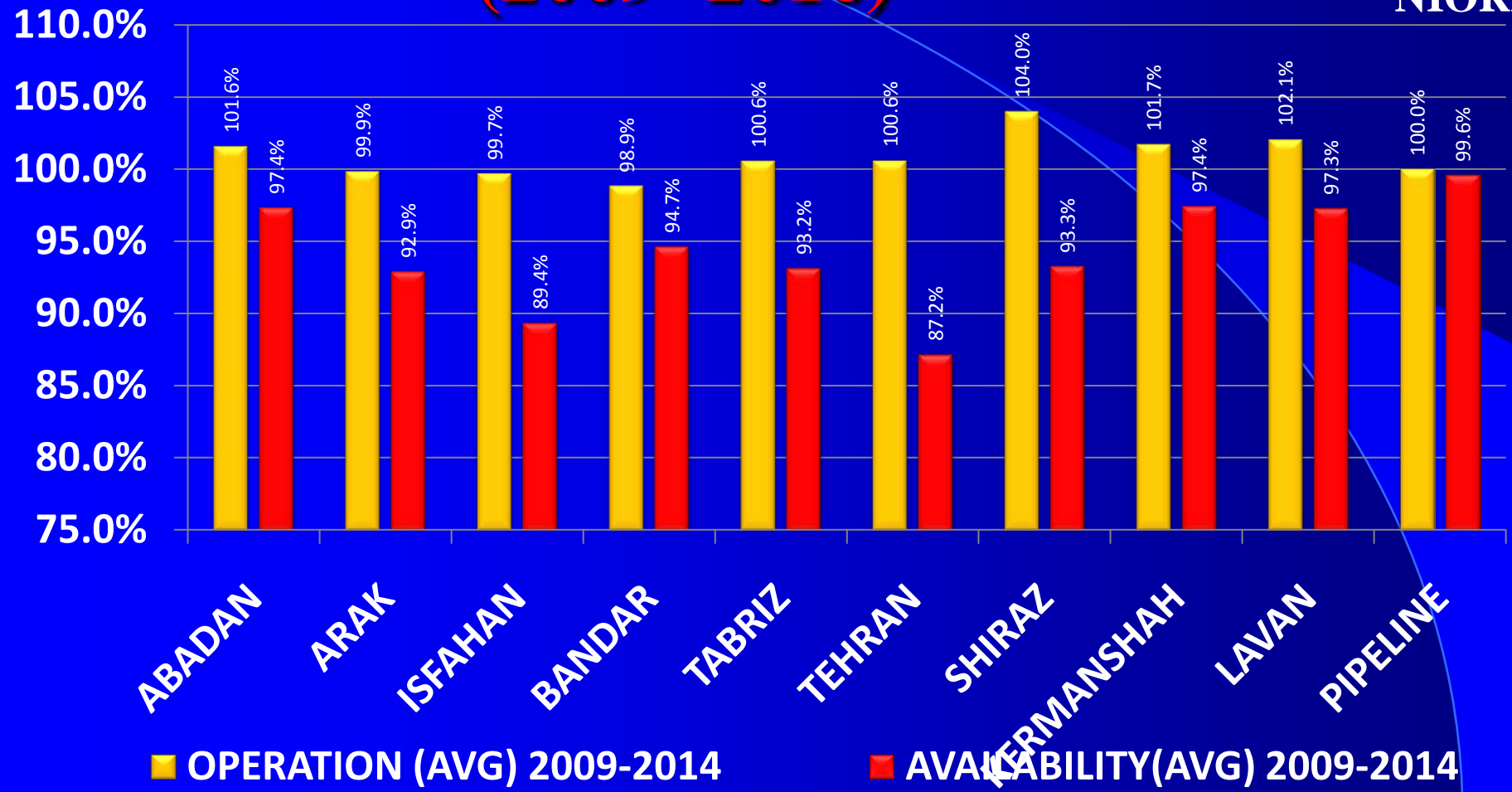
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Availability Vs Operation (2009- 2016)



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Turnaround Duration Atmospheric Crude Distillation

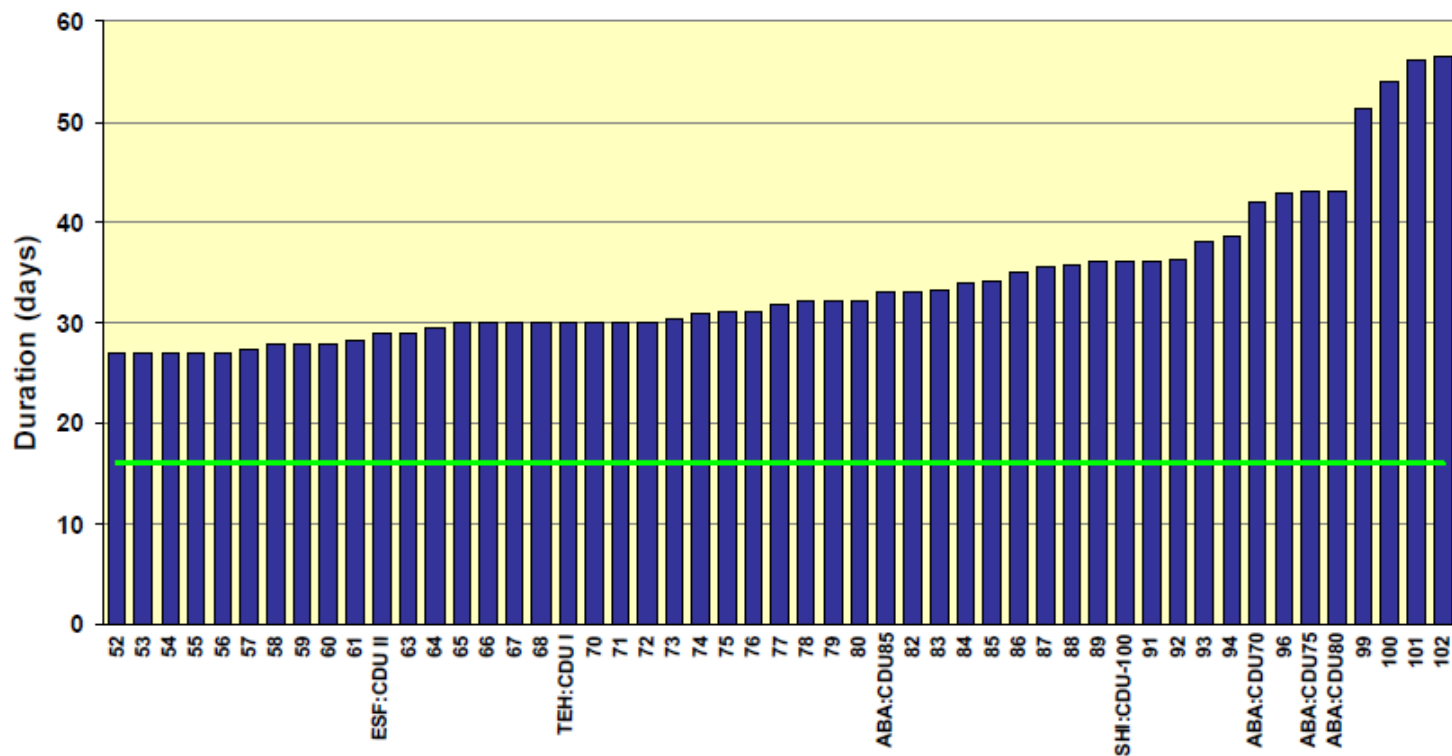


Figure 5.5.4.1.BB

Major S/D Duration SBR

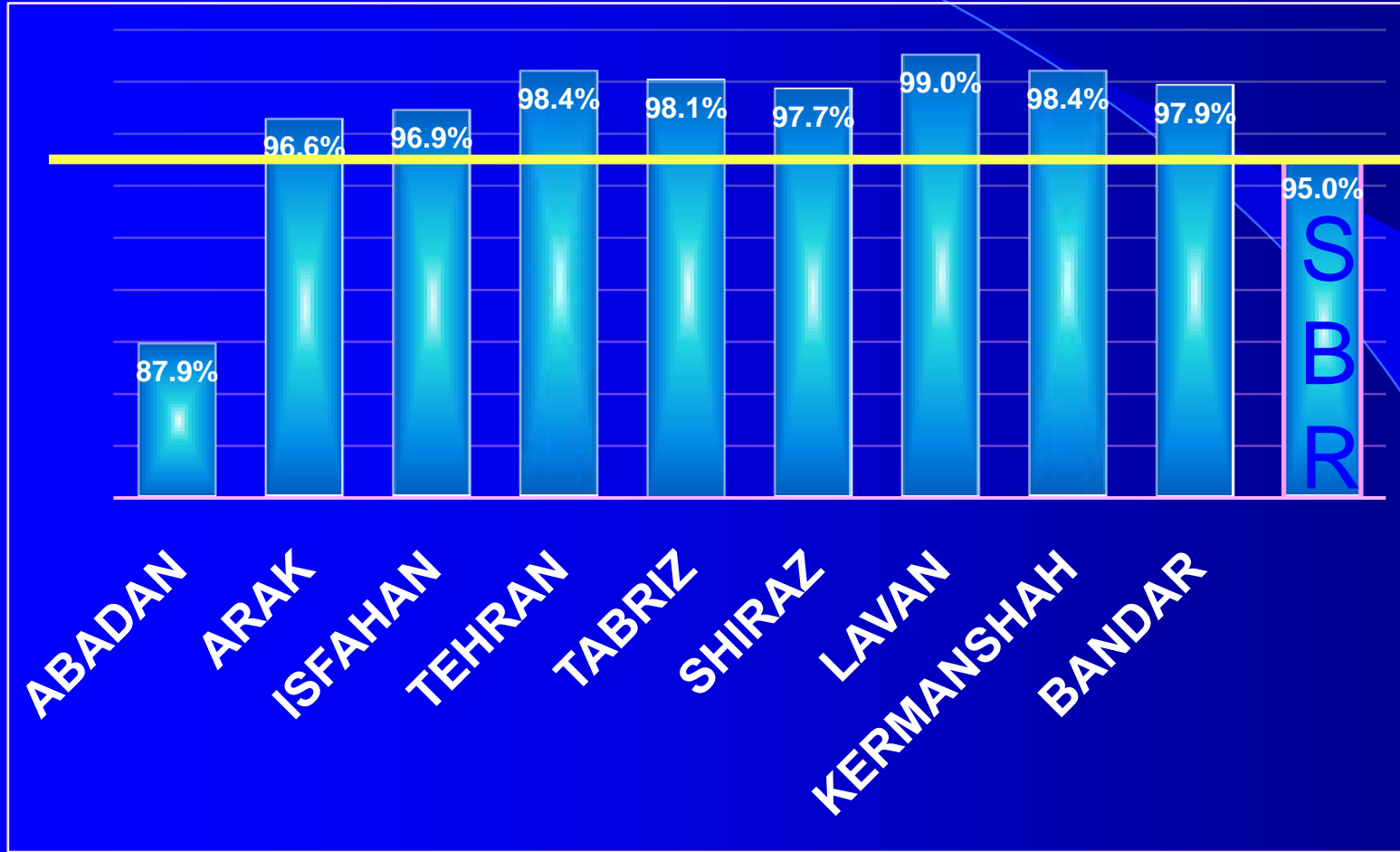


Shell Global Solutions

Average Refineries Availability (2011-2016)



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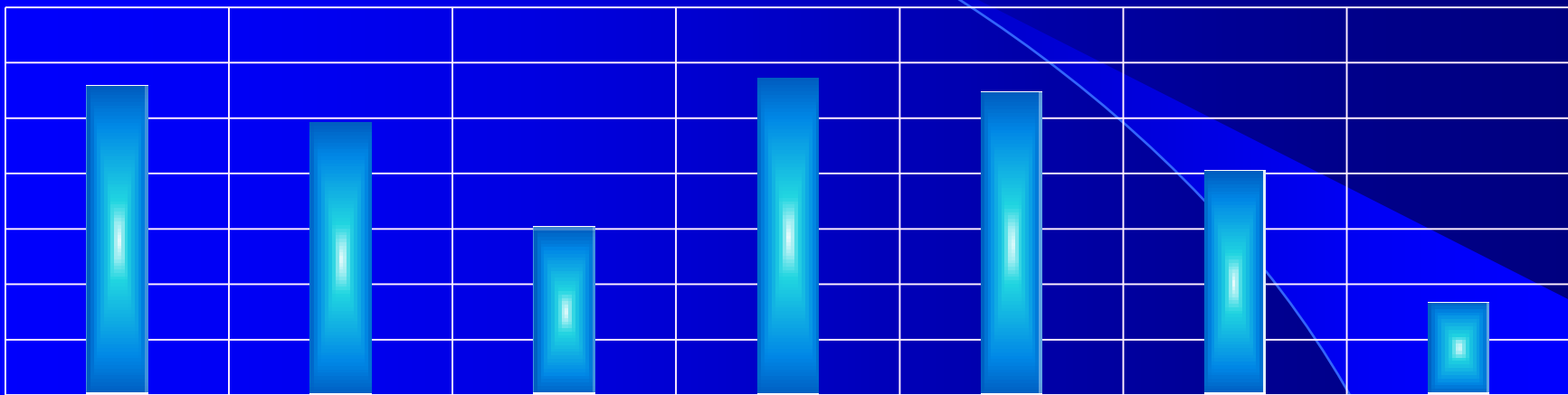




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Maintenance cost/ Ton of Feed (US Cents)

35
30
25
20
15
10
5
0



ARAK

BANDAR

ABADAN

KERMANSHAH

SHIRAZ

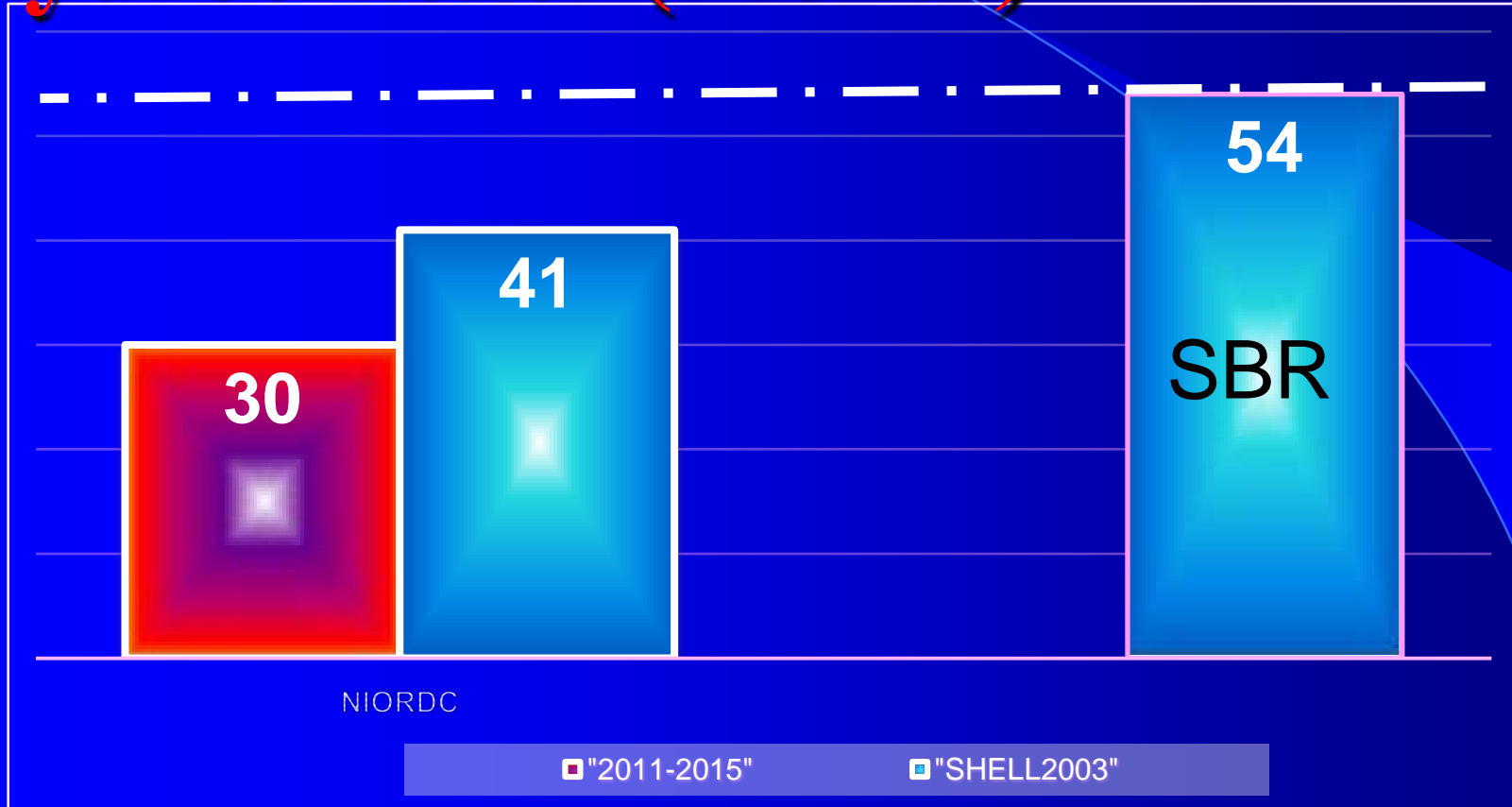
TABRIZ

ISFAHAN

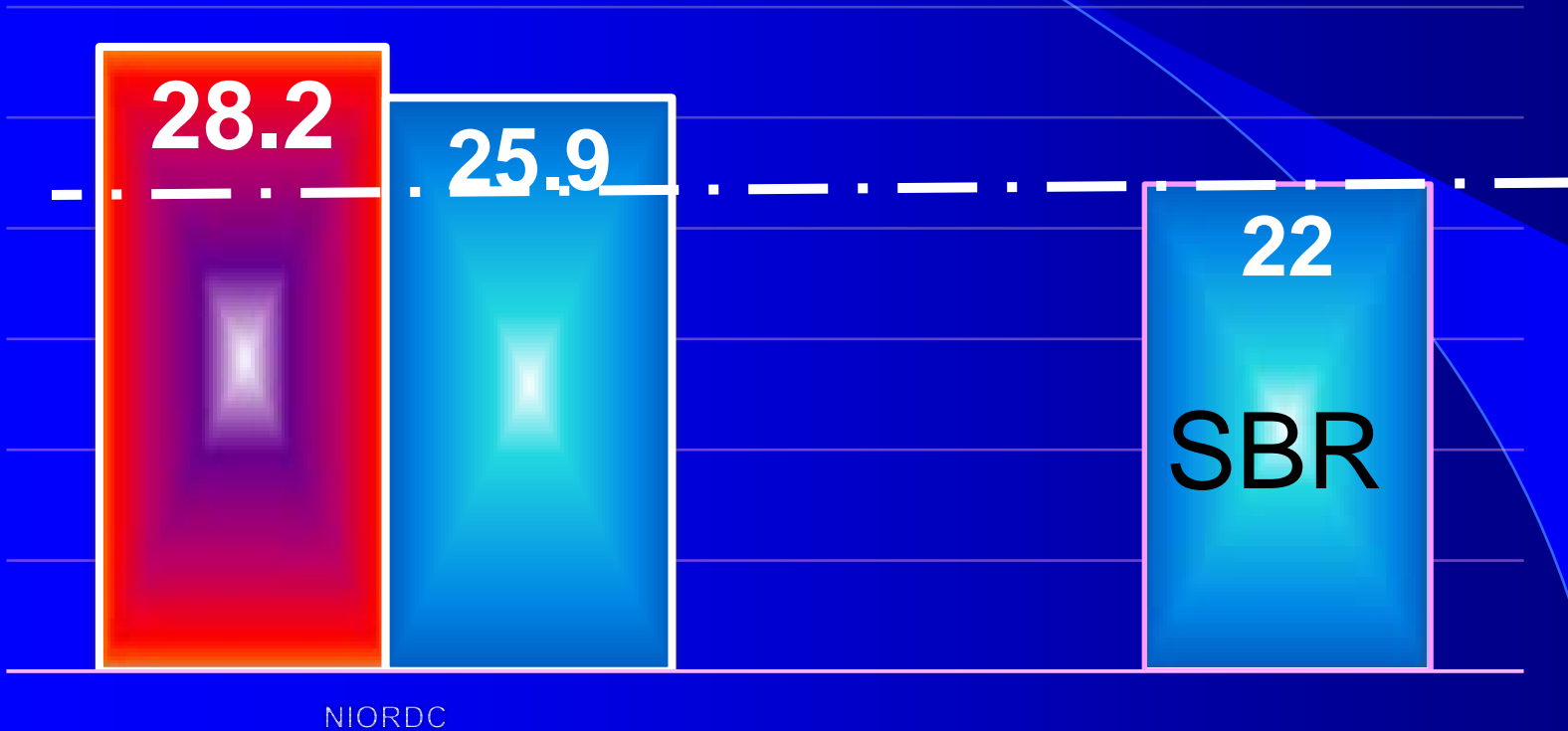
Turnaround Cycle Hydrocracker (Month)



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Turnaround Duration Hydrocracker (Days)

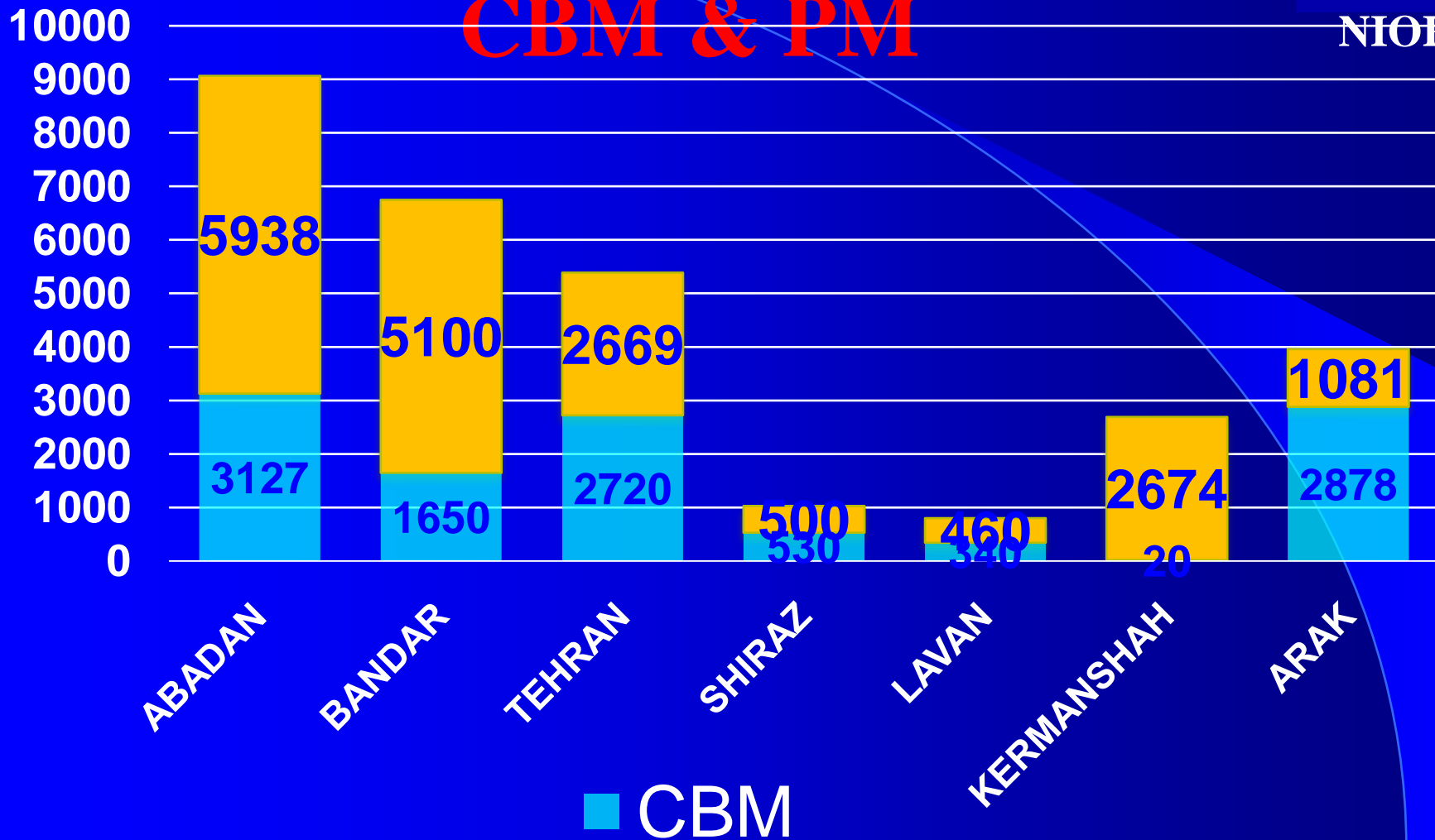


■ "one before LAST"

EQUIPMENTS COVERED BY CBM & PM



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Domestic Catalysts



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Refinery Catalysts	Manufacturer	Tons/Y
Methanahion	Sarv Catalyst	13
HTSC	Sarv Catalyst	60
LTSC	Sarv Catalyst	40
CCR / CRU	Sarve & Exir Novin	100
GHT-KHT-NHT	Rangineh Pars	350
Hydrogenation	Sarv Catalyst	12
ZnO	Rangineh Pars	50

Domestic Catalysts



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Merox	Rangineh Pars	3.5
Steam Refoming	Sarv Catalyst	40
Dechlorination	Sarv Catalyst	15
Isomerization	Exir Novin	250
Activaled Alumina (SRP)	Gahar Seram	60
Tio2	Gahar Seram	30
PSA	Gahar Seram	80
Total		1093.5

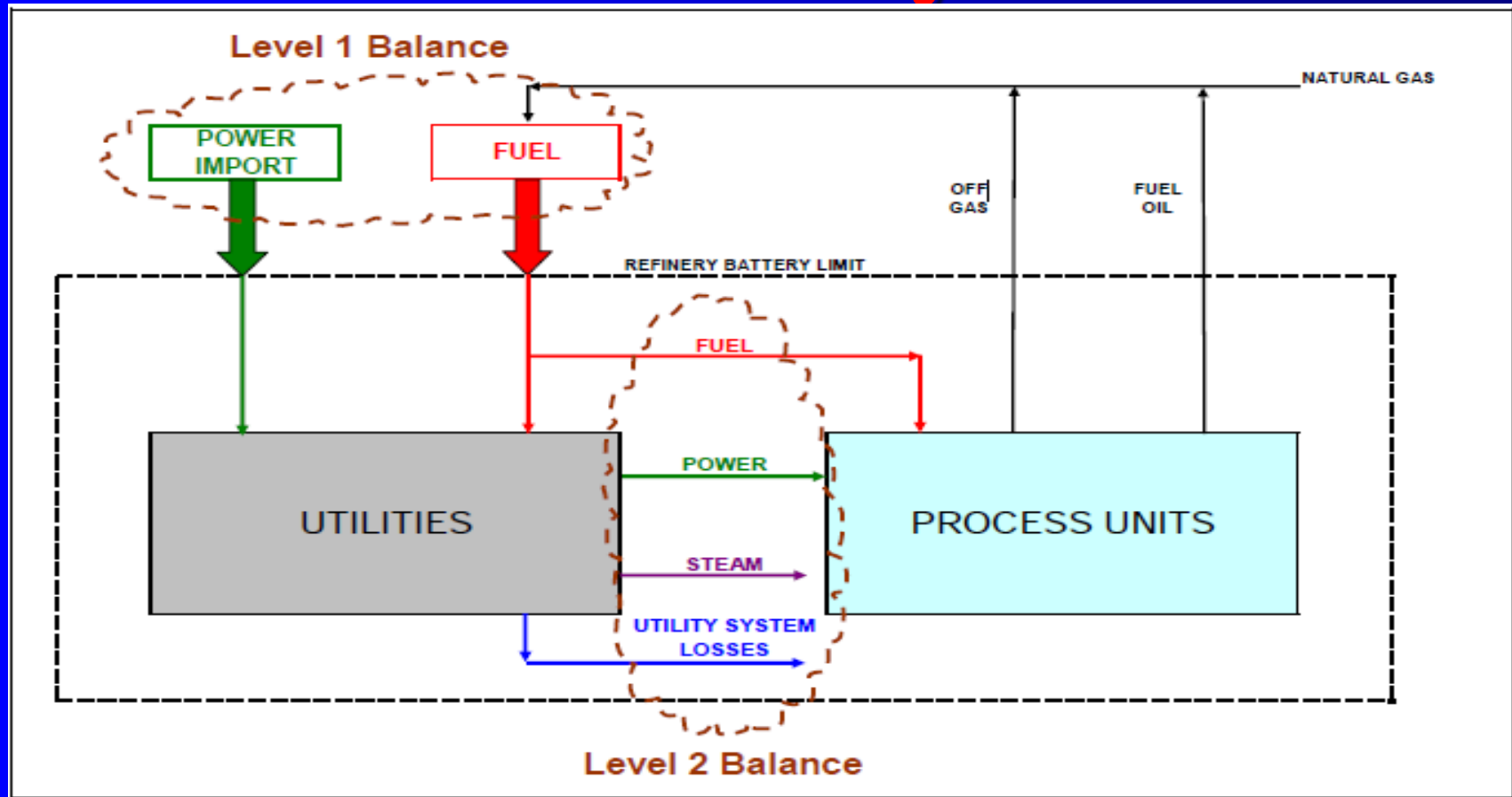
Catalysts need for Investment



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Refinery Catalysts	Manufacturer	Tons/Y	Remarks
Hydrocracker	Iranian, Sarve & Exir Novin	130	under Pilot Test
RCD Catalyst	Albemarle, JGC C&C	1500	Imported
FCC	Mahde Taaje company	1000	Plant, under construction
RFCC	Mahde Taaje company	6000	
Total		8630	

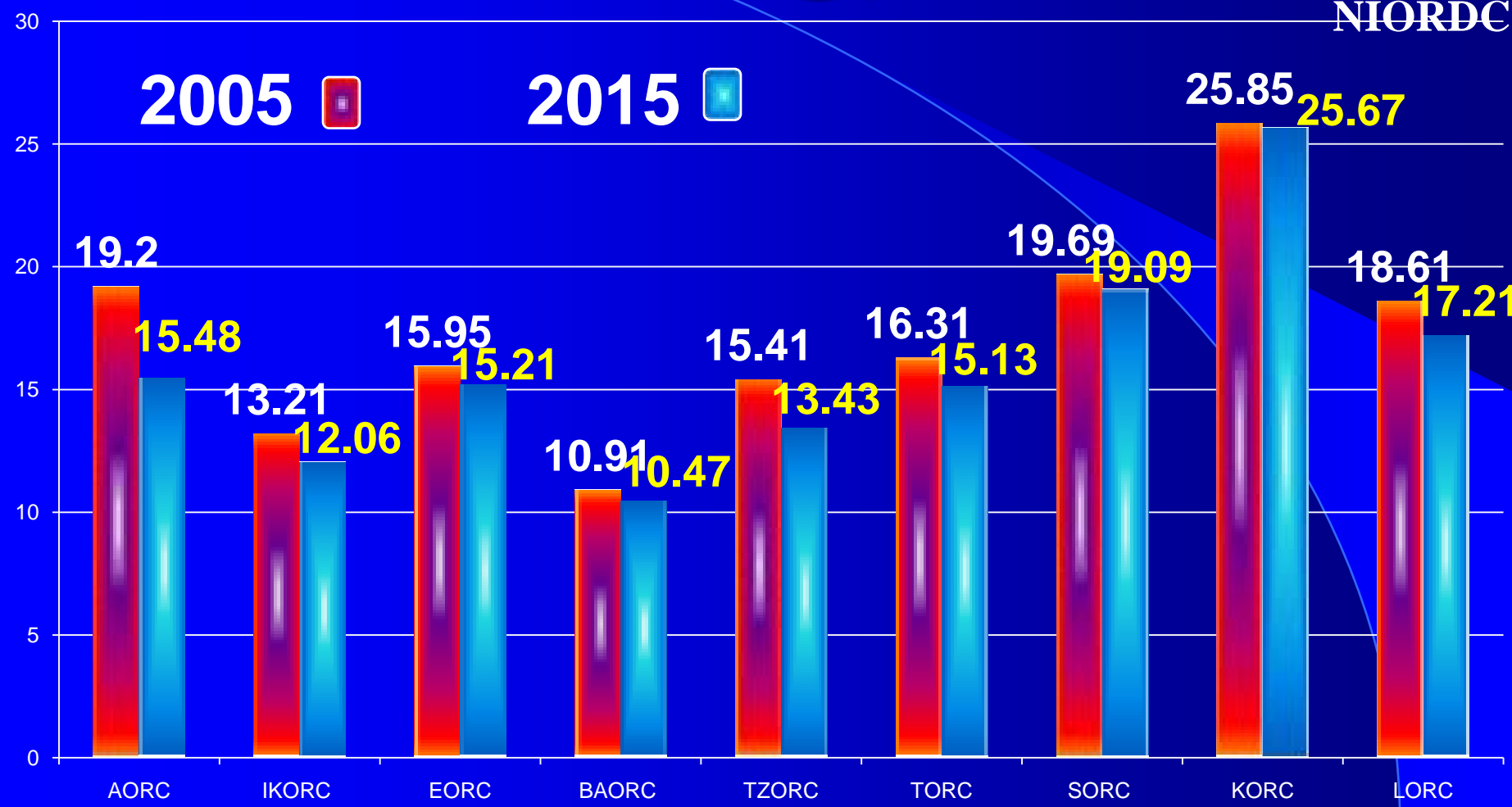
Energy Balance in a typical oil refinery



Refineries Energy Index



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Fuel Consumption in 2015



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Actual Fuel Consumption	Nm³/hr	756,094
Ideal Fuel Consumption	Nm³/hr	574,260
Deviation ,	Nm³/hr	181,834
Deviation	%	24.05
Price of the Deviation	\$/Year	514,269,419
Equivalent of Crude Oil	bbl/Day	27,243

Fuel Consumption in 2015



	Gcal/Year	MMbbl/Year	NIOB DC
AORC	6,970,920	5.06	
IKORC	13,086,079	9.50	
EORC	13,167,142	9.56	
BAORC	6,464,793	4.69	
TZORC	3,965,767	2.88	
TORC	8,927,912	6.48	
SORC	2,320,376	1.68	
KORC	612,355	0.44	
LORC	1,445,790	1.05	
Total	56,961,132	41	

Energy Consumption in 2015



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IRAN Energy Consumption	MMbbl/Year	2,804
IRAN Energy Consumption	GCal/Year	3,862,807,215
IRAN Refineries Energy Consumption	Kbbl/Day	0.11
Refineries Energy Consumption / Total Consumption of Country	%	1.5



Thank you